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## **Sellology: Simplifying The Science of Sales**

As per the previous blogs I have an excerpt from our sales book 'Sellology, Simplifying the Science of Sales' to share with you. As a reminder the book introduces and goes on to explain, using real life examples, our 'one size fits all' sales process, ingeniously called

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(author)

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## **Waterstones**

Editor's note: This article is the first in a series exploring sourdough bread in depth. Stay tuned for our starter recipe, bread recipe, and more. These are wild times. Many are stuck at home, locked into a relentless repetition of time and place in which weekends mean nothing, and distance means everything.

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## **The Science of Sourdough Starters | Serious Eats**

To simplify an algebraic expression that consists of both like and unlike terms, it might be helpful to first move the like terms together. (When moving the terms, we must remember to move the + or - attached in front of them). For

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example,  $3x + 2y - 2x + 6 = 3x - 2x + 2y + 6 = (3 - 2)x + 2y + 6 = x + 2y + 6$   
. Example: Simplify  $3x + 2a \dots$

## **Simplifying Expressions (worked solutions, examples, videos)**

Customer of Cotton Court Ali Jama of Kennedy Ross, has just launched his brand new book "Sellology: Simplifying



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The Science of Selling” Ali, director of Kennedy Ross, has been involved in delivering sales workshops for businesses for many years and decided to tell the world the simple tactics to up your selling!

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which we will be launching on 15 th September at Glovers Bar in Preston. Our book is designed to help businesses of any size improve their sales performance simply and quickly....and if you follow our system we guarantee results.

**Guest Blog: Client Ali Jama -**

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blog, the last few months has been a shameless plug for the book I am writing with my colleagues, here at Kennedy Ross Consulting Limited, Sellology 'Simplifying the Science of Sales'.

## **Tips on sales - Moore & Smalley**

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of Alistaire's book 'Sellology: Simplifying the Science of Selling', which has over 50 five-star reviews on Amazon.

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